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# RESIDENTS' ATTITUDES TOWARD TOURISM DEVELOPMENT AND ITS IMPACTS (CASE: MONTENEGRO)

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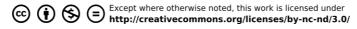
Residents' attitudes toward tourism development and its impacts (economic, sociocultural and environmental) in case of Montenegro haven't been analyzed before in a scientific and systematic way. The main aim of this paper is to provide a highquality base for further research bearing in mind that there is no relevant, scientific research related to this topic. For the purposes of this paper poll survey among residents in Montenegro (total 857) was conducted in 2018. Collected data were processed and analyzed by different statistical methods. Results showed that attitudes of residents depend on their place of residence. There is also a statistically significant relationship between demographic characteristics and positive and negative attitudes toward tourism impacts but the relationship is not strong. New, expanded research regarding the topic is recommended as well as the introduction of destination lifecycle analysi.

**Keywords:** residents' attitudes, impacts, tourism, Montenegro.

#### INTRODUCTION

Measuring impacts of tourism is a great challenge for decision makers. In most cases, measuring positive economic impacts of tourism is systematic, well organized and implemented by many

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official bodies. On the other hand, measuring social, cultural and environmental impacts is not as much frequent and systematic as measuring economic impacts. Usually, all these measurements are based on the exploration of tourists and residents' attitudes toward specially indicated impacts. In the context of Montenegro, small developing, southeast European country, at the Adriatic coast, measuring impacts of tourism is based only on measuring economic impacts. Environmental and social-cultural impacts haven't been explored in detail yet. The purpose of this paper is to explore Montenegrin residents' attitudes toward tourism development and its impacts (economic, socio-cultural and environmental) in order to set the base for decision-makers and for further destination development. Special focus will be on investigation of residents' demographic characteristics on their attitudes in order to compare our analysis with other similar research held worldwide.

Tourism is one of the most important pillars of the Montenegrin economy (Bulatovic et.al.,2018). Montenegro was visited by 2,204,856 tourists in 2018 and they recorded 12,930,334 overnight stays in three different regions: Coastal, Central and North. The most visited region in Montenegro and the most developed in the sense of tourism is Coastal region that usually records more than 95% of total tourist traffic in Montenegro (Monstat, 2019). Economic impacts of tourism in Montenegro are measured by World Travel & Tourism Council (WTTC, 2019). Tourism takes 21.6% of total contribution to GDP, 32.7% to employment and more than 89% goes to leisure spending. Montenegro is the most visited during summer season (Jun, July and August). Due to climate change, winter season is changeable, and lack of snow causes fewer occupancy rates. Moreover, tourist infrastructure in the North region is not developed as it is in the case of the Coastal region. As it was stated before, sociocultural and environmental impacts, as well as

negative economic impacts, have not been measured before. In the next text, we are going to present the literature review, hypothesis, research methodology, sample, our results and discussion.

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### LITERATURE REVIEW

Market segmentation is a marketing tool that allows the recognition and separation of different consumer target groups using specific and objective criteria. According to Kotler and Armstrong (2005) market segmentation can be defined as the division of a market into distinct groups of buyers who have distinct needs, characteristics, or behavior and who might require separate products or marketing strategies.

An organization, whether tourism destination or business, cannot address effectively the needs of all consumers. Consequently, it has to recognize the most attractive, lucrative and suitable market segments to serve effectively (Kotler, 1991; Kotler et al., 2006; Middleton et al., 2009; Pickton & Broderick, 2005).

Market segmentation and focus on distinctive target markets is a necessity since, as Morrison (2001) suggests, a non targeted approach can prove too costly because it is certain that there are target markets that have no interest in buying specific products and services. According to Lewis et al (2013) a destination may be attractive and fashionable for a specific target market but at the same time have no appeal or be downright avoidable for another. This knowledge is valuable for the marketing departments of tour operators charged with designing and promoting tour packages but also for all relevant stakeholders.

Segmentation allows the marketing departments of tour operators and travel agencies to have a better understanding of the various markets but also of their competition. Segmentation leads to effective marketing planning because it allows registering the demands of specific target groups (Dibb & Lyndon, 1991).

Of great importance though are the criteria used to achieve an effective market segmentation. Researchers have applied different

variables through time, in order to segment the tourism market, like demographic, economic, geographic, psychographics, benefits sought segmentation, usage, lifestyle, activities, behavioral and/ or product-Exploring residents attitudes toward impacts of tourism and tourism development in general has always been attractive topic among researchers (Sheldon, Var, 1984; Liu, Var, 1986; Perdue et al.,1990; Akis et al.,1996; Mason, Cheyne, 2000; Besculides et al.,2002; Ross, 1992; Snaith, Haley, 1999; Teye et al., 2002; Andereck et al.,2005; Lee et al.,2010; Almeida -Garcia et al., 2015; Liang, Hui, 2016; Hu et al.,2016; Ribeiro et al.,2017; Garau-Vadell, 2018; Joo et al.,2019).

Besides investigation of economic, socio-cultural and environmental impacts, researchers have paid great attention to factors which could affect residents attitudes such as demographic characteristics: age (Harrill, 2004; Huh, Vogt, 2008); gender (Nunkoo, Gursoy, 2012); community attachment/length of residence, education and type of work (Kuvan, Akan, 2005).

For example, Almeida – Garcia et al. (2016) investigated residents' perceptions of tourism development in Spain (Benalmadena). These authors found out that demographic characteristics such as place of birth, community attachment and education of respondents significantly affect their attitudes toward tourism developments.

Furthermore, Kuvan and Akan (2005) in their research held in Belek (Antalya) concluded that residents have mainly positive attitudes toward tourism development in this area, but negative impacts of tourism and negative attitudes by residents were seen as results of less effective government's decisions. These authors declared that family income is the most important factor that affects residents attitudes as well as a source of income (related to tourism or not ).

Weawer and Lawton (2001) based on their research held in Australia found out that residents' perceptions about impacts of tourism and tourism development, in general, depend at great scale on age, gender and length of residence.

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Kim et al. (2013) investigated how tourism affects the quality of life among residents. Their results showed that socio-demographic characteristics such as income, marital status and general life satisfaction impact their attitudes toward tourism development.

Rivera, Croes and Lee (2016) analyzed the relationship between residents' attitudes toward tourism impacts and their level of general satisfaction. They came to an interesting conclusion that incomes do not impact residents' perceptions of tourism impacts as much as social comparison. Bimonte and Faralla (2016) concluded that residents' attitudes toward the impacts of tourism depend mainly on their overall life satisfaction.

Nunkoo and Gursoy (2012) in their research held in Mauritius investigated impacts of residents' demographic characteristics on residents' attitudes toward tourism development and their willingness to support tourism development. They concluded that sociodemographic characteristics affect respondents' attitudes toward tourism development and its impact at a great scale. Another research (Hanafiah et al.,2013) held in Malaysia emphasized the importance of exploring residents' attitudes toward tourism development. These authors stated that if the

community want to prospect residents must be involved in decision making and their attitudes are of crucial importance.

In the context of Montenegro, we couldn't find in ScienceDirect and Google Scholar database any relevant research regarding residents attitudes toward tourism development and its impacts.

Based on the literature review presented above, our hypothesizes are:

H1: Residents attitudes (positive and negative) toward the impacts of tourism in Montenegro depend on the region (place) where residents live.

H2: Residents' attitudes (positive and negative) toward impacts of tourism in Montenegro depend on their demographic

characteristics such as age, gender, education, income, employment status and their work.

### Sample and Methodology

For the purpose of this paper, the poll is used. A special questionnaire was designed based on previous research and available literature (Page, 2015; Inkson, Minnaert, 2018). The questionnaire was composed of two parts: Residents' attitudes and Bio information: In part Residents' attitudes 23 different statements were presented. Statements were referred to as economic (EC), socio-cultural (SC) and environmental impacts (EN) of tourism. For the level of agreement assessment respondents used Likert's scale from 1 strongly disagree to 6 – strongly agree. Reliability statistics showed that data is relevant - Cronbach's Alpha = 0.904 (Bland, Altman, 1997). Bio information includes information about gender, age, education, employment, income and residence place. Income scale was designed according to the Montenegrin Statistic Bureau (2017). More than 1000 questionnaires were delivered, but 857 were returned fulfilled (83% response rate). The poll was held between January and August 2018. Sample characteristics are presented below (Table 1).

Table 1. Sample		
		Percent
Frequency		
Gender		
Male	307	35.8
female	550	64.2
Total	857	100
Age		
18 - 30	612	71.4
21 - 50	159	18.6
51 - 65	86	10
Total	857	100
Education		
High school	318	37.1
college	131	15.3

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bachelor degree	245	28.6
specialization degree	113	13.2
Master degree	34	4
phd	16	1.9

For results' presentation mean values are calculated and grouped by region: Coastal, Central and North. ANOVA and Eta were calculated with the aim to prove if there was a significant difference between attitudes of respondents from different regions. For data reduction, 23 items (different attitudes) were processed by Principal Components Analysis. Moreover, in order to investigate relationship between specific factors / components derived by PCA and demographic characteristics, multiregression analysis is used. Results of our analysis are presented in the next chapter.

### RESULTS AND DISCUSSION

The analysis of the average value of the degree of agreement of residents with the proposed attitudes (tables) shows that tourism plays an important role in the economy of Montenegro. Residents moderately agree with the view that tourism influenced income improvement, infrastructure development, employment, tax rates, real estate prices, a seasonal increase in prices. The opinion of most respondents is that the positive economic effects of tourism outweigh the negative economic impacts.

Similar findings were also made in the analysis of attitudes related to the socio-cultural effects of tourism. The respondents agreed that tourism improves socio-cultural activities in the region, cultural development, and that tourism has a positive impact on the local population, on the acquisition of new knowledge and skills, as well as on future ambitions of the population to become more involved in the tourism industry. On the other hand, the findings show

that there are minimal negative socio-cultural impacts (terrorist attacks, criminal, diseases).

When it comes to environmental impact, respondents disagreed with the attitude that, because of the tourism development in their region, they are suffering from overcrowding and congestion by tourists. They showed very little agreement with the attitude, that they are unfairly exposed to the lack of electricity and water in the peak season due to tourism, and that tourism has adversely affected the environment and led to an increase in excessive construction. A detailed overview of the total average values is given in the table below (Table 2).

	Table 2. Residents attitudes toward impacts of tourism – Mean	Total
	Values	М
EC	Tourism has great importance on the regional economy	4.7608
EC	The income of residents in my region has increased due to tourism	3.6336
EC	If there had been no tourism industry, infrastructure and other facilities would not improve in my region	3.9428
EC	The development of tourism in my region provides more opportunities for the employment of residents	4.4411
EC	Real estate prices in my region have grown due to tourism and this is an additional benefit for us	3.7048
EC	Tourist institutions (touristic business entities, hotel industry and catering) should pay more taxes than others	3.6838
EC	Tourism has a negative impact on the growth of prices during the main tourist season in my region	3.4586
EC	The economic benefits of tourism outweigh the negative consequences	4.0583
EN	I suffer from overcrowding and pollution by tourists	2.6896
EN	Due to tourism, We are incorrectly exposed to the lack of electricity and water at the peak of the season	3.1179
EN	The tourism industry in my region has a negative impact on the environment and has led to an increase in excessive construction	3.1529
SC	Tourism encourages social and cultural activities in my region	4.3652
SC	I think that it is necessary to open more quality tourist and catering facilities in order to attract more tourists to my region	5.2042
SC	The residents of my region will not enjoy / will not be happy if my region attracts more tourists	2.5858
SC	I believe that the tourism industry has improved the quality of life	3.2567

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SC	I think that tourism has improved the culture, knowledge and skills of the local population	4.2940
	trie local population	
SC	The cultural advantages of tourism outweigh the negative social	4.1680
	impacts	
SC	Tourists have positively influenced our culture	4.2684
SC	Ordinary residents (non-tourism residents) can not benefit from the	3.3722
	tourism industry	
SC	I note that tourism leads to increased crime and vandalism in my region	2.6593
SC	Some health problems have increased in the main tourist season in	2.6791
	my region	
SC	Residents have become more ambitious in terms of money due to the	3.9953
	tourism industry	
SC	My region has become a target destination for terrorists and gangs	2.5193

Source: SPSS Output

Note: EC:Economic; SC: socio-cultural; EN: environmental

Our analysis showed that there a statistically significant difference between respondents' from different region, p < 0.05 (Table 3). Only in assessing 8 attitudes there was no significant difference between regions (p > 0.05). These attitudes are bold in the following table (Table 3)

Table 3. A	NOVA and Et	a Square	Analys	is /factor:	region		
		Sum of Square s	df	Mean Square	F	р	Eta Square
Tourism is of great importance	Between Groups	15.933	2	7.967	3.787	.023	0.094
for the regional economy	Within Groups	1794.4 92	853	2.104			
	Total	1810.4 25	855				
Tourism encourages	Between Groups	11.947	2	5.973	2.778	.063	0.080
social and cultural	Within Groups	1834.0 61	853	2.150			
activities in my region	Total	1846.0 08	855				

The income of my region's	Between Groups	109.42 9	2	54.714	18.26 2	.000	0.203
population has	Within	2555.6	853	2.996	_		
increased due to	Groups	54	000	2.000			
tourism	Total	2665.0	855				
	Total	83	000				
I think that it is	Between	.066	2	.033	.022	.978	.007
necessary to	Groups		_	1000			
open more high	Within	1289.1	853	1.511			
quality tourist	Groups	57	000				
and catering	Total	1289.2	855				
facilities in	- Otal	23	000				
order to attract		-0					
more tourists							
to my region							
The residents of	Between	25.389	2	12.694	3.633	.027	0.092
my region will	Groups						
not enjoy / will	Within	2980.7	853	3.494			
not be happy if	Groups	22					
my region	Total	3006.1	855				
attracts more		11					
tourists							
If there had been	Between	36.234	2	18.117	6.868	.001	0.126
no tourism	Groups						
industry,	Within	2249.9	853	2.638			
infrastructure	Groups	61					
and other	Total	2286.1	855				
facilities would		95					
not improve in							
my region							
The	Between	36.950	2	18.475	7.130	.001	0.128
development of	Groups						
tourism in my	Within	2210.1	853	2.591			
region provides	Groups	30					
more	Total	2247.0	855				
opportunities for		79					
the employment of residents							
	Detuces	22.042		40.450	0.404	000	0.400
I believe that the	Between	32.912	2	16.456	6.461	.002	0.122
tourism industry	Groups	0470.5	0.50	0.547	1		
has improved	Within	2172.5	853	2.547			
the quality of life	Groups	46					

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and increased	Total	2205.4	855				
the trade in my	. • • • •	58	000				
region							
The economic	Between	2.099	2	1.049	.432	.650	0.032
benefits of	Groups						
tourism	Within	2074.0	853	2.432			
outweigh the	Groups	96					
negative	Total	2076.1	855				
consequences		95					
I think that	Between	5.869	2	2.934	1.294	.275	0.055
tourism has	Groups						
improved the	Within	1933.9	853	2.267			
culture,	Groups	45					
knowledge and	Total	1939.8	855				
skills of the		13					
local							
population							
The cultural	Between	2.153	2	1.077	.452	.637	0.033
advantages of	Groups						
tourism	Within	2032.9	853	2.383			
outweigh the	Groups	58	0==				
negative social	Total	2035.1	855				
impacts	Б.	11		500	000	700	000
Tourists have	Between	1.039	2	.520	.232	.793	.023
positively influenced our	Groups	1911.1	0.50	0.044		1	
culture	Within	62	853	2.241			
Culture	Groups	1912.2	OFF		-		
	Total	01	855				
Real estate	Between	14.344	2	7.172	2.518	.081	0.077
prices in my	Groups	17.074	_	1.112	2.010	.001	0.077
city have grown	Within	2429.4	853	2.848		<u> </u>	
due to tourism	Groups	69	000	2.0.0			
and this is an	Total	2443.8	855			t	
additional	. 5.0.	13					
benefit for us							
Tourist	Between	2.092	2	1.046	.355	.701	0.029
institutions	Groups						
(business	Within	2513.4	853	2.947			
entities from	Groups	78					

tourism, hotel industry and catering) should pay more taxes than others	Total	2515.5 70	855				
Ordinary residents (non-	Between Groups	57.647	2	28.824	8.755	.000	0.142
tourism residents) can	Within Groups	2808.2 17	853	3.292			
not benefit from the tourism industry	Total	2865.8 64	855				
I suffer from overcrowding	Between Groups	39.034	2	19.517	5.958	.003	0.117
and congestion by tourists	Within Groups	2794.3 07	853	3.276			
	Total	2833.3 41	855				
I note that tourism leads to	Between Groups	34.136	2	17.068	5.449	.004	0.112
increased crime and vandalism in	Within Groups	2671.9 37	853	3.132			
my city	Total	2706.0 74	855				
Some health problems have	Between Groups	30.084	2	15.042	4.738	.009	0.105
increased in the main tourist	Within Groups	2708.2 10	853	3.175			
season in my region	Total	2738.2 94	855				
Residents have become more	Between Groups	56.421	2	28.211	10.95 0	.000	0.158
ambitious in terms of money due to the tourism industry	Within Groups	2197.5 74	853	2.576			
	Total	2253.9 95	855				
My region has become a target	Between Groups	32.042	2	16.021	4.871	.008	0.106

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	AACA :	0005.0	050	0.000	1	1	
destination for	Within	2805.6	853	3.289			
terrorists and	Groups	21					
gangs	Total	2837.6	855				
		62					
Due to tourism,	Between	87.267	2	43.634	12.79	.000	0.171
we are	Groups				1		
incorrectly	Within	2909.8	853	3.411			
exposed to the	Groups	16					
lack of electricity	Total	2997.0	855				
and water at the		83					
peak of the							
season							
The tourism	Between	97.485	2	48.743	15.18	.000	0.185
industry in my	Groups				8		
region has a	Within	2737.4	853	3.209			
negative impact	Groups	67	000	0.200			
on the	Total	2834.9	855				
environment and	Total	52	000				
has led to an		32					
increase in							
excessive							
construction							
CONSTRUCTION							
Tourism has a	Detwoon	40 E0C	2	24.702	7 400	004	0.424
	Between	49.586	4	24.793	7.423	.001	0.131
negative impact	Groups	00406	0.50	0.040			
on the growth of	Within	2848.9	853	3.340			
prices during the	Groups	83					
main tourist	Total	2898.5	855				
season in my		69					
region							

Source: SPSS Output

On the other side, Eta square was calculated to define the strength of different groups' impact on residents' attitudes. If Eta Square = 0.01 it means small impact of groups on attitudes; if Eta square = 0.06 – medium impact; Eta square = 0.16 – high impact (Cohen, 2013).

The statistically significant differences in attitudes between the three different regions are evident as well as the magnitude of the impact that varies from medium to extremely high. Such findings are not surprising if we consider the economic and tourist development of certain regions of Montenegro that we discussed in the introduction. It is clear that the inhabitants of the central coastline region feel the impact of tourism considerably in comparison with the inhabitants of the northern region. We conclude that our first hypothesis is: "H1: Resident attitudes (positive and negative) towards the impact of tourism in Montenegro depend on the region (place) where residents live" confirmed.

In order to examine the second hypothesis, i.e. The effects of demographic factors on the positive and negative residents' attitudes on the impacts of tourism, we performed Principal Component Analysis. An insight into the correlation matrix revealed many coefficients of 0.3 and more. The value of Kaiser-Meyer-Olkin is 0.932, which is significantly above the recommended value of 0.6 (Kaiser, 1970, 1974). Bartlett's (1954) sphericity test is statistically significant (p <0.05) which will say that PCA is statistically justified and relevant (Table 4).

Three components with values over 1 have been singled out by PCA, which explain 32.698%, 16.035% and 4.508% (total 53.240%). Insight into the scree plot a clear fracture point behind the second component was identified, so it was decided to keep only two components (Cattell, 1966). These two components describe 48.732% of the variance, which is a solid result. There is a weak correlation between these two components (see table). The attitudes that belong to Components 1 and 2 are bolded in the next table.

Table 4. Principal Component Analysis - RESULTS						
KMO and Bartlett's Test						
Kaiser-Meyer-Olkin Measure	of Sampling Adequacy.	.932				
Bartlett's Test of Sphericity	Approx. Chi-Square	8850.731				

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df					253
Sig					0.000
		Pattern Ma	atrixa	Structure	Matrix
		Compon	ent	Compor	ent
		1	2	1	2
Positive attitudes - COMPONE	NT 1	.759	024	.766	239
I think that tourism has improved					
culture, knowledge and skills of					
local popul					
I believe that the tourism industry		.742	072	.763	283
improved the quality of life					
increased the trade in my re		745	000	707	474
Tourism encourages socia		.715	.030	.707	174
cultural activities in my re		700	057	603	115
The development of tourism in region provides more opportunities		.709	.057	.693	145
the employment of resid					
Tourists have positively influe		.690	.033	.681	163
our cu		.030	.033	.001	103
The cultural advantages of tou		.672	040	.683	231
outweigh the negative social imp	pacts	.0.2	.0 10	.000	.201
Tourism is of great importance for		.645	.149	.603	035
regional ecor		10.10		1000	
Had there been no tourism indu		.637	162	.683	343
infrastructure and other faci	٠.				
would not improve in my re	gion				
The income of my region's resid	lents	.629	138	.669	317
has increased due to tou	ırism				
The economic benefits of tou	ırism	.623	070	.643	247
outweigh the negative conseque	nces				
Real estate prices in my city	have	.527	287	.608	437
grown due to tourism and this	is an				
additional benefit for					
I think that it is necessary to		.523	.177	.473	.028
more quality tourist and cate					
facilities in order to attract i					
tourists to my		4.5			
Residents have become i		.490	301	.576	440
ambitious in terms of money					
tourism ind	ustry				

Negative attit	udes – COMPONENT	076	859	.169	838			
2								
I note that tourism leads to increased								
crime and	vandalism in my region							
I suffer	from overcrowding and	038	823	.196	812			
	congestion by tourists							
My regi	on has become a target	022	813	.210	807			
destination	for terrorists and gangs							
Some health	problems such as AIDS	010	808	.220	805			
have incre	ased in the main tourist							
	season in my region.							
The tourism in	dustry in my region has	006	746	.206	745			
a negative imp	pact on the environment							
	as led to an increase in							
	excessive construction							
Due to tou	rism, we are incorrectly	.047	717	.250	730			
exposed to the	ne lack of electricity and							
	the peak of the season							
	nts of my region will not	.013	643	.195	647			
	ot be happy if my region							
	attracts more tourists							
Tourism ha	as a negative impact on	.089	615	.264	641			
	ices during main tourist							
	season in my region							
Ordinary	residents (non-tourism	048	615	.127	602			
	can not benefit from the							
,	tourism industry							
Tourist institu	utions (business entities	.107	499	.249	530			
	rism, hotel industry and							
	catering) should pay more taxes than							
3, 1	others							
	Componen	t Correlation	Matrix					
Component 1 2								
1								
2284 1.000								
	Extraction Method: Principal Component Analysis.							
	od: Oblimin with Kaiser N							
L								

We note that the PCA has distinguished the positive and negative residents' attitudes on the impacts of tourism on the destination.

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Furthermore, starting from the assumption that demographic characteristics influence the isolated components 1 and 2 and in trying to prove hypothesis 2, we examined two regression models:

- Model 1: Positive attitudes toward the impact of tourism on the destination depend on gender, age, status, education, resident's income, and whether they are engaged in tourism or not.
- Model 2: Negative attitudes toward the impacts of tourism on the destination depend on gender, age, status, education, resident's income, and whether they are engaged in tourism or not.

The results of the analysis are presented in the Table 5. Both models are statistically significant p <0.05, however correlation coefficients show a poor correlation between attitudes and demographic characteristics of residents. On the other hand, the value of R2 (0.061 and 0.046) means that 6.1% variance and 4.6% variance (10.7% in total) are explained to these models, which is not a good result.

Table 5. Regression Models - Results									
Model	R	R Square	Adjusted R	Std. Error of					
			Square	the Estimate					
1	.246a	.061	.053	.97317089					
2	.214ª	.046	.038	.98078859					
			ANOVAa		]				
Model		Sum of	df	Mean Square	F	p			
1	Regression	Squares 51.892	7	7.413	7.827	.000 <sup>b</sup>			
	Residual	803.108	848	.947					
	Total	855.000	855						
2	Regression	39.270	7	5.610	5.832	.000b			
	Residual	815.730	848	.962					
	Total	855.000	855						
		•	Coefficients						

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Model		Unstandardized		Standardized	t	Sig.
		Coefficients		Coefficients		
		В	Std. Error	Beta		
1	(Constant)	.732	.298		2.457	.014
	Gender	.174	.071	.084	2.458	.014
	Age	.043	.069	.028	.617	.538
	Education	071	.026	093	-	.006
					2.732	
	Status	065	.052	058	-	.218
					1.234	
	Income	.086	.034	.088	2.498	.013
	Are you	406	.079	174	-	.000
	engaged in				5.153	
	tourism?					
	(Constant)	-1.042	.300		-	.001
					3.472	
2	Gender	.121	.071	.058	1.696	.090
	Age	.233	.070	.154	3.350	.001
	Education	018	.026	023	679	.497
	Status	.023	.053	.020	.432	.666
	Income	063	.035	064	-	.071
					1.808	
	Are you	.279	.079	.120	3.523	.000
	engaged in					
	tourism?					

Source: SPSS Output

Analyzing the coefficients individually, it is noticed that all the proposed coefficients are statistically significant. In the first model, statistically significant coefficients are gender, education, income, whether are you engaged in tourism or not. In the second model, statistically significant coefficients are only age and whether are you engaged in tourism or not (p < 0.05).

From the complete analysis, we conclude that the attitudes of the residents toward the impacts of tourism cannot be brought in conjunction with all their demographic characteristics. The tested

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models, although statistically significant, do not explain more than 50% of the variance, so we cannot confirm them as relevant. Our hypothesis that "Residents' attitudes (positive and negative) towards the impact of tourism in Montenegro depend on their demographic characteristics such as age, gender, education, income, employment status and their work. "is rejected.

The findings of our analysis correlate with previous research (Almeida - Garcia et al., 2016; Ribeiro, 2017). This means that the attitudes of the residents, in general, do not depend on gender and age but depend on the place of residence (region). Furthermore, our analysis did not lead to the conclusion that older respondents have a more positive attitude compared to young people (Huh, Vogt, 2008; Almeida-Garcia et.al, 2016). In contrast, in the case of Montenegro, negative attitudes toward the impact of tourism are more present among the older population (51-65 years). Our results show that the positive attitudes of residents toward the impacts of tourism depend on income, but the size of the impact is low. This finding is partially correlated with the findings of Kuvan and Akan (2005) and Kim et al. (2013). Similar are the findings regarding the effects of occupation on the attitudes of residents previously made by Kuvan and Akan (2005). Likewise, the views of the residents do not depend largely on their education, as it is the case in the research carried out by Almeida-Garcia et al. (2016).

### CONCLUSION

The impacts of tourism are extremely difficult to measure, especially socio-cultural and environmental. The examination of the attitudes of the residents is the starting point for future planning and measuring the effects of tourism, for making strategic decisions and for the tourism development plans implementation plans (Almeida-Garcia et al, 2015, 2016, Hanafiah et al., 2013). The main conclusion of our research is that the residents of Montenegro are light to

moderate satisfied with the current development of tourism, and that their attitudes (positive and negative) toward the impacts of tourism on the destination do not depend largely on gender, age, education, status, income, whether they are engaged in tourism or not. Findings have confirmed the existence of the impact of demographic characteristics on the residents' attitudes, but these links are not as significant as in previous similar researches.

This paper presents the starting point for future research. If we consider that this is the first relevant scientific study that examines the residents' attitudes toward the impacts of tourism, there is enough space for future research and upgrades. Our recommendation for future research is to expand the sample, to conduct the survey by cities, not by regions, to improve the questionnaire in order to that all positive and negative impacts of tourism are covered. The research can be expanded in order to examine the attitudes of the residents toward current destination management, as Kuvan and Akan did (2005), but also to incorporate a couple of psychological questions in order to determine the level of personal life satisfaction and examine its impacts on the attitudes of residents toward impacts of tourism (Rivera, Croes, Lee 2016; Bimonte, Faralla, 2016). The degree of life satisfaction can essentially influence the findings of the research, so this factor should be included. These are also the main limitations of this research. These findings can also be used to measure the destination life cycle using the Butler's or Irridex model, which we have not done in this paper.

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